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To whom it may concern

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## **New Partnership Agreement with Mobile Payment Service Provider and the Signing Ceremony held in Phnom Penh**

~From the Press Release of Finance Business Subsidiary~

We would like to announce that GL Finance PLC. (GLF), our finance business subsidiary in Cambodia has reached the partnership agreement with Wing (Cambodia) Ltd. who is a mobile payment service provider and has been rapidly expanding their number of customers in Cambodia. On 4<sup>th</sup> November of 2014, the signing ceremony for their agreement was held.

The attendees of the ceremony include Mr. Mitsuji Konoshita, chairman of GLF, Mr. Anthony Perkins, Chief Executive Officer of Wing (Cambodia) Ltd., the management from both companies, journalists from various television stations, which shows the partnership is expected to contribute to Cambodian economic development and Cambodian people's life.

GLF has now opened a total of 80 financial service locations by combining with 32 bike dealers which announced its opening last month. Until now every GLF customer had to go to HONDA dealer for payment, but this partnership now enables customers to make payment not just at the HONDA dealers but at any of 2,000 Wing outlets in Cambodia, or even through mobile phone. Moreover, GLF currently approves credit to the customer who lives within a certain distance from each GLF service locations. It is sure this partnership becomes one of infrastructure to be able to ease the condition for credit.

In addition, we also expect win-win marketing eventually, such as the distribution of GLF's leaflet at Wing outlets.

Please refer to the following original news release by GLF

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### **Memorandum of Understanding Signing Ceremony between GL Finance Plc. & Wing (Cambodia) Ltd. 4th November 2014**

**Phnom Penh, Cambodia** – GL Finance Plc. and Wing (Cambodia) Ltd. are proud to unveil their new partnership agreement, under which every GLF customer will now be able to use GLF leasing services without moving from home.

The ceremony started at 10 AM in GLF brand new facility on Kampuchea Krom Blvd. in Phnom Penh. A large assembly including staff from both companies, journalists from various television stations and business stakeholder, was there to listen to the president and guest-of-honor from the two parties.

After a long observation period, GL Finance Plc. and Wing (Cambodia) Ltd. have noticed they had very similar targets and vision. Therefore, these Companies finally signed on a partnership agreement on 4th November 2014 presided by Mr. Mitsuji Konoshita, chairman of GL Finance Plc. and Mr. Anthony Perkins, Chief Executive Officer of Wing (Cambodia) Ltd. The two parties believe that this cooperation will be very beneficial for both parties in broadening their businesses and reaching their business goals. In this official ceremony, the two parties have committed to continue their partnership as long as possible.

“This partnership will boost the development of both our companies, while easing the access to our services to Cambodian citizens. GLF has strong regional business perspective and I hope someday we can move on with WING in our development in the South-East Asian region” said Mitsuji Konoshita, Chairman of GL Finance Plc.

The partnership between GLF and Wing (Cambodia) Ltd. was already effective at the time of signature.

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Representatives for both companies attended at the ceremony



Handshake after signature on their partnership agreement

Thank you.